

ARE TENANTS/RESIDENTS ASKING ABOUT ELECTRIC VEHICLE (EV) CHARGING?

A PRIMER FOR PROPERTY OWNERS, DEVELOPERS, MANAGERS AND HOMEOWNERS ASSOCIATIONS



NEW CAR, NEW FUEL, NEW PUMP

Electric propulsion is here. Current residents – and new ones too – may soon be driving electric cars and will need a place at home to charge. Or, if you're a retail or commercial developer, drivers will need a place to "refuel" their EVs while they shop or work.

They might already be asking you about it. EV drivers often "refuel" overnight at home as part of their main charging regimen. And they can visit public or commercial Charging Stations, as available, when their route away from home exceeds their electric vehicle's range. And that's where you come in. Consider this:

- **Charging Stations are Affordable.** Charging Stations come in various shapes and sizes, including a 3-year limited warranty on parts, labor, and turnkey installation. Federal and state incentives may also be available for further potential reductions that may reduce the cost to owners*.
- **Charging Stations are Safe.** AV's Charging Stations are fixed 240VAC units that feature safety and security measures including protection against live power, weather-resistant housing, automatic short-circuit shutoff, automatic ground fault shutoff, and a breakaway safety cable.
- **Charging Stations are Standardized.** AV's Charging Stations can charge any electric vehicle that complies with the nationwide connector standard, called "J1772." The Society of Automotive Engineers (SAE) established the standard in January 2010 and all major electric vehicles are expected to adhere to this standard – so you should be able to offer charging to drivers of all electric vehicles manufactured by major automakers.
- **Charging Stations Can Mean Additional Revenue.** Depending on your business model and relationships with your tenants or residents, you may decide to offer our Charging Stations to your tenants as an added value – or you may opt to pass on a surcharge to EV drivers for the use of your Charging Stations.
- **We Are Here to Help You.** Don't know where to start? No problem. Our applications team will be happy to discuss and assess your needs. They'll help you select the appropriate charging model(s) for your property, recommend mounting locations, and answer questions you might have. With our turnkey installation service they'll provide you with a quote, and return to your property for the final installation. They'll even secure the permit, facilitate inspection, and provide information about use of the EV Charging Stations– it's that simple.

Call us today to schedule an assessment appointment – it's your first step to becoming an important part of the evolution of electric vehicle transportation.



* Government incentives vary and may not be available to all customers. Purchasers are responsible for determining whether any state or federal incentives apply.